

**Key Message**

2022 has kicked off in a very positive fashion, and it looks to be another busy year. We are already into Spring but we have had our first sunny weekend where hopefully everyone was able to enjoy the weather. In the industry, prices are beginning to flatten, but there are still some major increases to come on certain products, and the situation in Ukraine adds further uncertainty over gas and fuel prices.

It is looking to be another year where ordering materials in plenty of time will be a must. We saw allocation on cement, timber, insulation, plasterboard, bricks and blocks last year. Some of these products are already on allocation this year, and we can be certain that others will follow.

**Meet Our Kitchen & Bathroom Team..**

Showroom: Nottingham Road, Daybrook, NG5 6BL Tel: 0115 9 208 208

**Andy (Daybrook Manager)**

Andy has 8 years of kitchen, bathroom, plumbing and heating experience and is our showroom manager in Daybrook. He has a wealth of knowledge in the industry and is always looking at ways to support his team and our customers to make sure they get what they want when they need it.



**Ani**

Ani is a talented designer with a strong architectural background and over a decade of experience in designing kitchens, bathrooms and various interior design projects. He has a keen eye for detail and extensive product knowledge to ensure your dream projects come to life.



**Mel**

Mel has over 10 years of experience in the builder's merchant industry, and will always go the extra mile to help customers and colleagues. With an eye for accuracy, detail and the ability to understand individuals' requirements. Mel is our flooring and stoves specialist.



**Ameena**

Ameena is our part-time designer who creates excellent designs for both kitchens and bathrooms, she is a great problem solver and always strives to source a solution for any difficult plans. Ameena has a long career in kitchen design for both trade and retail customers.



**Anam**

Anam comes from an architectural background and whilst completing her BA honours degree she realised her true passion was re-inventing interior spaces. After completing a specialist kitchen course from the renowned KLC School of Design Anam was able to use this course to help ensure customers receive the kitchen they have dreamed of, whilst creating a safer, more functional, and stylish kitchen suited to the individual needs



**Victoria**

Shortly returning from maternity leave and is excited to get straight back into helping customers create their dream rooms. With over 15 years of experience in the Kitchen & Bathroom industry Victoria is able to work on all types of projects from a new family kitchen to a developer's block of apartments.



**Colin Jukes**

Colin has been with the showroom department for 8 months now and has transformed the store's area to a smoothly running efficient operation. Colin checks every delivery to ensure the correct orders are delivered and issues are resolved quickly to reduce any delays.



Showroom: Nunnery Drive Sheffield S2 1TA Tel: 0114 272 4001

**Colin Day (Sheffield Manager)**

Formally an Executive Chef, spending years in the Kitchens, now he is designing them! Colin has 22 years of experience in managing and designing kitchens & bathrooms. He loves the design aspect of his job. Being able to listen to the customers' needs to help create their dream kitchen.



**Key News**

We have recently developed and introduced our own bespoke in-house routing system for all our delivery vehicles. This system means that the minute an order is processed it lands in a queue ready for our transport team to allocate. All sales staff are able to access the system on their screens, and can instantly tell whether a delivery has been dispatched or is out to be picked for a next load. This cuts down the need for transferring calls and keeping customers hanging on the phone.

Our Sheffield branch is now a new stockist of Cedral Weatherboard. Due to the great success of Cedral in Nottingham, we have invested over £100,000 in our stock to ensure a wider product range, increased stock levels and decreased delivery times.

We see that as a business we should be proactively reducing our carbon footprint while still providing the service our customers expect. This is why we are currently trialling a brand-new electric forklift at our Ripley branch.

**Price Changes (March)**

Product Category	Increase (%)
Bathroom Products	5% - 28%
Blocks	5% - 22%
Bricks	9% - 12%
Decorative Aggregates	7.5% - 13%
Doors	8% - 19%
Drainage	5% - 17%
Electrical	3.7% - 4.5%
Hand Tools	7%
Heating	1% - 31%
Ironmongery	2.5% - 19%
Lintels	10%
Loft and Insulation Products	4% - 15%
Manhole Covers	3% - 12%
Nails Screws and Fixings	8% - 35%
Paints	6% - 7.5%
Roofing	2% - 25%
Sealants & Adhesives	4.5% - 23%
Wheelbarrows	11%

**Upcoming Price Changes (April)**

Aggregates	8% - 10%
Precast Concrete	14% - 15%
Decorative Concrete	8% - 10%
Cavity & Insulation Products	5% - 10%
Readymix Concrete	1% - 21%
Bathroom Products	5% - 10%
Kitchen Cabinetry	7.50%
Roof Windows	7.70%
Cement	23% - 25%
Waste Collection (Skips)	Aprox 25%